



# SEO Pricing Guide 2021

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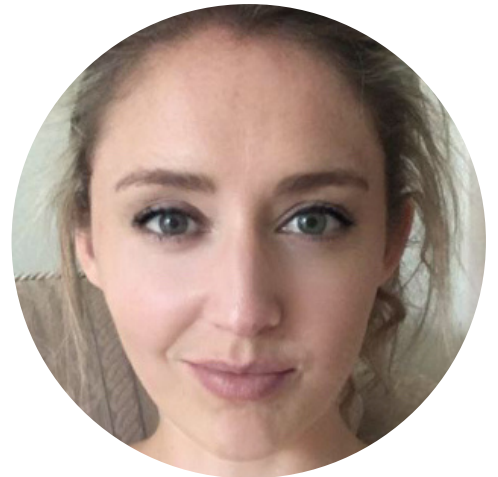


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# Welcome!

Hello :)

I'm Mikala and I've been a freelance web and graphic designer for 5 years now and I work with an SEO specialist to help you to get more search engine presence, get your site indexed in major search engines and get to the first page of Google!



SEO is significant because it makes your website more visible, and that means more traffic and more opportunities to convert prospects into customers. Are you ready to get your small business ahead of the competition?!



# Basic SEO & Tracking

- Basic Wix SEO Setup - £99

Get found in Google: (up to 5 pages)

- H1, H2 & H3 tags
- image alt tags
- site optimised for mobile
- page names and page descriptions completed
- submit sitemap index to Google

- Site Booster - £9.99 per month

We'll use our site booster to keep your site listed in directories & business listings like Google, Yahoo, Bing to provide trusted backlinks

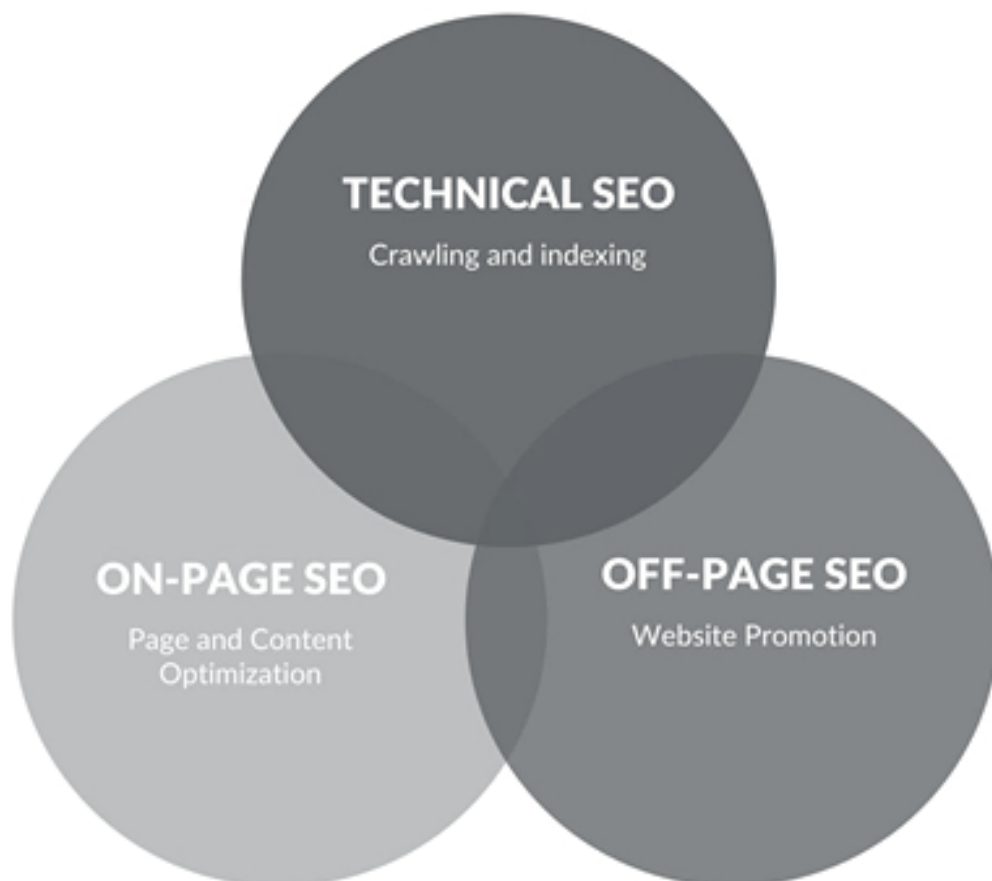
- Visitor Analytics Report: £49 per report

Advanced website traffic statistics including visitors, conversions, session duration, page traffic, latest visitor activity, referrals, devices, bounce rates, time of visits and competition analysis.

# 3 Month SEO Plan

The objective of our 3 month SEO plan is to perform SEO and get as much relevant traffic to your website by targeting mutually agreed keywords.

It is a set of rules for optimising your website so that it can achieve higher rankings in search engines' organic results. SEO also improves user experience and that means more traffic and more opportunities to convert users into customers.



# The 3 phases

## TASKS FOR PHASE 1: (ON-PAGE OPTIMIZATION)

Keyword Analysis & Research: This is a very important phase of the whole process. I will send you a list of the best keywords after a deep analysis. The output of this phase will be approximately 20 keywords with their competition and search count on a monthly basis. The list will be shared with you and after 1-2 iterations, we will be able to shortlist 10 of the best keywords to move further together.

XML Sitemap: I will ensure that the XML sitemap file is optimised and includes all the web pages that we want to get indexed by the search engines.

Robots.txt: I will ensure that the Robots.txt file is optimised and properly implemented on the website.

Page Title Optimization: The SEO title tag is still one of the most important elements for on-site optimization. Hence, you should ensure that it contains the primary keyword in it and is less than 60 characters. I will edit all of your title tags on your Wix website for you.

**Meta Description:** This will help Google to identify what kind of services we are providing and for what kind of keywords they should weight us.

**Baseline Keyword Ranking:** The keywords that we will be finalizing, we will check the rankings status of those keywords in Google/Yahoo and Bing for all future comparisons.

**Google Webmaster Tools Setup & Verification:** I will ensure that the data is tracked perfectly in the Google webmasters tool.

**Yahoo/Bing Webmaster Tools Setup & Verification:** I will ensure that the data is tracked perfectly in the Yahoo/Bing Webmaster webmasters tools.

**Google Analytic Setup:** I will ensure that data is tracked properly in the Google analytics, and will make use of the insights to improve the SEO performance of the website.

**Google Search Indexing Request:** In this phase, I will submit the indexing request in the Google search console tool by adding and verifying the sitemap file. This will help the Google crawlers to go through all the pages of the website which are listed in the sitemap file (except the ones blocked by robots.txt).

**Heading Tags Optimization:** I will review the existing heading tags on the website and will optimize them perfectly as per the keywords that we will target.

**Mobile Friendliness test:** On regular intervals, we will test the website's mobile friendliness as per Google standards:

<https://www.google.com/webmasters/tools/mobile-friendly/>

**Market & Competitors Analysis:** I will review the competitor websites and their organic search presence to find the data that we can leverage to improve the SEO for your website. We need to optimise the website and make high-quality contextual backlinks to get top rank on Google for targeted keywords and better SERP.

# Phase 2

## TASKS FOR PHASE 2: (TECHNICAL SEO)

### Website Suggestions & Recommendations:

I will review and analyse the website to find out the aspects that we need to improve from an SEO perspective and make those changes. It will include aspects such as content, headings, speed, on-site blog recommendations, mobile friendliness etc. These are the important on-page aspects that we need to implement on our website. It will play an important role to get the optimum rankings for our website.





# Phase 3

## TASKS FOR PHASE 3: (OFF-PAGE OPTIMISATION)

(A few of these activities will start from the day one)

**Local citations and listings:** Your website will be submitted to all local citations which will help us to improve the local SEO rankings.

**Blogging and article submission:** I will publish unique articles on third-party blogging platforms and article sharing websites to get authoritative backlinks.

**Presentations (PPTs and PDFs):** I will create presentations and submit them on all major presentation sharing platforms such as Slideshare.net, Issuu.com, Authorstream.com and more. Keywords will be placed properly in the slides content and in meta tags while submitting these.

**Classified ads:** Ads will be posted on all industry relevant free classified ads websites and we will update these ads on a regular basis

**Social book-markings (and tiered link building):** I will utilise all major social book-marking websites for tiered-link building and to link to the most important pages of the website, which will give us traffic and instant backlinks.

**Quora discussions (Q&A):** I will participate in the Q&A activities over platforms such as Quora to get qualitative backlinks and traffic.

**Image Sharing:** Images of products will be shared on various authoritative image sharing sites with proper titles and descriptions.

**Infographics:** I will create the infographics around the blog posts and pages present on the official website and will share them on the qualitative infographic sharing platforms to gain relevancy and authoritative backlinks.

**Micro blogging:** I will share the blog posts (which are published on the official website) on third-party platforms to get more traffic, rankings and authority.

**Profile creations:** I will create branded profiles for the business on several qualitative and authoritative websites to gain the backlinks. Moreover, this will increase the branded search results.

**Monitor Your Backlinks' Naturalness:** I will explore statistics in the Unnatural Links History chart. The chart will help us to discover if we have an unnatural profile due to the different spikes on various time frames so that we are fully trusted by Google and other search engines.

**Disavow Harmful Links to Keep Link Profile Clean:** I will evaluate the naturalness of each inbound link using the Unnatural Links Detection feature. I will import disavow file or export it and send it to Google right from the tool.



**AIM: Ranking on page 1 of Google in 90 days' time**

SEO Strategy	Time Frame	No. of target keywords Target	locations	Payment terms
White Hat SEO	3 months	10 keywords	One country (for multiple countries the budget will more)	Monthly Upfront - £149 p/m

**£149 Per Month**

# Expected Milestones

Month 1: All keywords will be indexed in Google for your chosen country

Month 2: Keywords will rank at around page 5 of Google for your chosen country

Month 3: All keywords on page 1 in first 3 positions of Google for your chosen country

## NOTE:-

- The billing cycle will be for 30 days from the date of start of the project.
- Please note: whilst we do our very best to reach page 1 in the first 3 months, there is no guarantee. Some key terms are more competitive than others and may take up to a year to rank at the top.
- For best results, you would maintain your SEO for more than just 3 months for best long-term results. We can continue with a maintenance package at £99 a month if your chose to continue with this. Just get in touch!



# **Ready to start?**

## Get in touch and let's chat!

Take your business to whole new level...



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